## UNITED STATES DISTRICT COURT MIDDLE DISTRICT OF PENNSYLVANIA

QUANTUM COMMUNICATIONS, LTD,

Plaintiff

: AMENDED COMPLAINT

VS

: CASE NO. 1:17cv1640

EAGLE FORUM, EAGLE FORUM

: (Honorable Yvette Kane)

EDUCATION AND LEGAL DEFENSE FUND, IAN A. NORTHON, ROETZEL:

AND ANDRESS, LPA, and EDWARD :

MARTIN, JR.,

: JURY TRIAL DEMANDED

Defendants

August 23, 2019

Oral Deposition of Kevin Harley, held in the offices of PREMIER REPORTING, LLC, 112 Market Street, Harrisburg, Pennsylvania, 17101, commencing at 10:02 a.m., on the above date, before Colleen V. Wentz, RMR, CRR, a Professional Court Reporter and a Notary Public of the Commonwealth of Pennsylvania.

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2.2
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- Q. Anybody else on that phone call?
  - A. Not that I -- not that I can remember.
- Q. And on your end of the phone call, would Charlie Gerow have been in the same room as you and you speaking on a speaker phone?
  - A. Yes.

2.1

- Q. And would that have been here in these offices in Harrisburg?
  - A. Yes.
- Q. How long was the conversation, to the best of your recollection?
- A. I don't -- I don't remember. I think it was -- we were talking about other issues and other work that we were doing for them. And this was part of that. If it was in the beginning, middle, or the end, I can't -- I can't remember when it was raised.
- Q. Do you recall whether you discussed specific terms of any agreement during that phone call?
- A. It's my recollection that Ed agreed to continue with the original agreement and the fee structure.
- Q. Do you recall agreeing to any specific terms about the scope of work?
- A. No. That we were continuing to do work on behalf of Eagle Forum Legal Defense Fund and continue to

2.1

actually expand our work from -- we had many, many conversation about that over a period of time, including weekly telephone calls.

- Q. Well, it says here that Martin agreed, comma, on behalf of Eagle Forum, comma. Is that correct?
- A. Yes. Eagle Forum Legal Defense Fund, whatever -- whatever entity, you know -- internally, we referred to it as Eagle Forum because it was -- there was several different organizations. But just internally, that's how we would refer to it.
- Q. But I'm asking you do you recall which entity?
- A. It would have been the original entity that we had the agreement with, which, I believe, was Eagle Forum Legal Defense Fund.
- Q. So are you saying that this statement here in paragraph 17 is incorrect then because at 17 -- paragraph 17, it refers to on behalf of Eagle Forum.
- A. I'm saying it should be whomever we had our original agreement with. That was -- things continued as they were. That was what I got from that conversation with Ed Martin.
- Q. So it's your testimony, then, that it's not correct as stated here in your pleading, that Martin

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1
     agreed comma, on behalf of Eagle Forum.
 2
               MR. BUTKOVITZ: Object to form.
 3
     BY MR. SCHLAFLY:
 4
                 You can still answer the question. You're
          0.
 5
     stating that's incorrect, as stated here, that Martin
 6
     agreed, comma --
 7
          Α.
                 I'm not stating that it's incorrect.
 8
     I'm stating is that what Ed Martin agreed to is that we
 9
     would continue with our original agreement and the terms
10
     of the original agreement that we had signed with Ian.
11
          0.
                 I'm asking you on behalf of whom?
12
                 Well, it was -- we were representing
          Α.
13
     whomever we were representing, which I believe was Eagle
14
     Forum Legal Defense Fund.
15
                 So you're saying that Martin -- this is not
16
     quite correct, that Martin agreed on behalf of Eagle
17
     Forum?
18
                 MR. BUTKOVITZ: Objection. Asked and
19
     answered.
     BY MR. SCHLAFLY:
20
2.1
          Q.
                 You can answer.
2.2
                 I'm not saying it's incorrect.
          Α.
23
          0.
                 The allegation that he agreed to terms of
24
     the original agreement, did those terms that Martin
25
     allegedly agreed to, did they include a right to
```

terminate the agreement?

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- A. I don't believe there was a conversation -that conversation didn't include -- we didn't discuss
  that.
- Q. Did the terms include who was going to direct the work to be performed?
- A. Ed was going to be -- had been and was continuing to be our point of contact. We would strategize, develop communication plans and -- with him, in coordination with him.
- Q. Would he direct the work then? Would you work, pursuant to his instructions?
- A. We would -- well, the way this would work, we would discuss things, strategize, and come up with ideas and plans, kick those around, and then execute. But he was -- he was the -- he was part of all of that, yes.
- Q. What -- was the execution of these ideas dependent on his authorization?
- A. Sure. We weren't going to do something that the client didn't want us to do. Absolutely.
  - Q. Were expenses to be preapproved?
- A. Expenses, I'd have to go back and look at the original contract. Whatever expenses we -- I don't know that we would have a discussion about expenses.

```
Any travel or anything was put in to the original
 1
 2
     agreement.
 3
          Q.
                 Was preapproval required for expenses?
 4
          Α.
                 I'd have to go back and look at the original
 5
     agreement.
 6
                 Do you recall, as you sit here today in your
 7
     discussion with Ed Martin, whether there was any --
                 I don't know that -- I don't remember having
 8
          Α.
 9
     any discussion with Ed Martin about expenses. We did
10
     incur expenses -- travel expenses numerous times.
11
                 And did you get preapproval for those travel
12
     expenses?
13
                 I -- I -- you can ask -- that's a question
14
     for Charlie. I don't know.
15
                 So you did not obtain preapproval for
          Q.
16
     expenses; is that right?
17
          Α.
                 That is correct.
18
          Q.
                 Did you ever send any film or video to Ed
19
     Martin?
20
          Α.
                 I did not.
2.1
                 Did anyone at Quantum mechanics -- Quantum
          Q.
2.2
     Communications send any film or video to Ed Martin?
23
          Α.
                 I don't know.
24
                 Who would know that?
          Q.
2.5
                 I did not. You can ask Charlie. I don't
          Α.
```

```
1
     believe we did.
 2
          0.
                 Did you ever review any film or video?
 3
          Α.
                 Yes.
 4
                 What happened to it? Where is the film or
          0.
 5
     the video now?
 6
                 We have it.
          Α.
 7
                 You have it. Did you send that film or
          Q.
 8
     video to anyone at Eagle Forum?
 9
          Α.
                 No.
                 Did you ever refer any donors to Ed Martin?
10
          0.
11
          Α.
                 I did not. Charlie may have.
12
                 Is that something you've done for other
          Q.
13
     clients, referred donors to them, potential donors?
14
          Α.
                 It's not something that, you know, we
15
     typically -- we do not do fundraising. Typically, for
16
     our political campaigns, if I'm doing a political
17
     campaign, usually there's a fundraising aspect of it.
18
     If I run into somebody that is interested, I say well,
19
     you know, you might want to write a check to this or to
20
     that candidate, but --
                 Okay. So for some candidates --
2.1
          Q.
22
                        This was not a candidate, though.
                 Yeah.
23
     This client was not a candidate. This candidate -- this
24
     client was not running for office.
2.5
                 So it was not part of the scope of work for
          Q.
```

```
1
                 Right. Okay. Do you have an opinion
          0.
 2
     whether this invoice was addressed to the correct
 3
     person?
                 I don't.
 4
          Α.
 5
          Q.
                 And the description of the invoice, it says
 6
     fee for agency services in support of Eagle Forum,
 7
     November of 2016; is that correct?
 8
          Α.
                 That's what it says.
                 And what you know now, as you look at that,
 9
          Q.
     is that a correct description of your work?
10
11
          Α.
                 For agency services and support, yeah.
12
     That's it.
13
                 Is it your view that you were owed $20,000 a
          Ο.
14
     month whether you did any work or not?
15
                 We had a retainer for $20,000 a month.
          Α.
16
                 And is it your view that you were owed that,
          Q.
17
     regardless of whether you did any work?
                 That was the agreement, that we would be
18
          Α.
19
     paid $20,000 a month.
20
          Q.
                 Regardless of whether you did any work?
                 Well, we did work.
2.1
          Α.
22
                 Did you do an equal amount of work in each
          Ο.
23
     of these months?
24
          Α.
                 Sure.
2.5
                 Really? Same amount of work in each of
          0.
```

these months?

2.1

2.5

- A. Listen, we had an agreement for \$20,000 a month. It wasn't -- we didn't do itemized billing. We weren't -- the agreement did not require us to bill against the retainer, nor did it say that you had to keep hourly time logs. It was for \$20,000 a month. We -- our business, we set up all of our clients pay a monthly retainer. That's how it works.
  - Q. Is that true for all of your clients?
  - A. I believe it is true for all of our clients.
  - Q. Political candidates, too?
- A. Some campaigns we get a monthly retainer when we were doing management services or strategic consultation. Some campaigns will come to us and just say, you know, we want a direct mail piece and nothing else. So we'll do that. And then just bill them the cost plus -- we add in our -- we add in our cost. But typically, when we are involved in a campaign, we take a monthly retainer. I would say probably nearly all the campaigns -- nearly all, particularly if it's a significant political campaign, we get a monthly retainer.
- Q. But there's some for which you do not do business that way, right?
  - A. Very few. Right.

- Q. But there's some, right?
- A. Yeah. But -- yeah. And that's also -- that would be in an agreement. A political campaign, again, is different than doing a strategic communication plan and executing that for a client. This is -- this was not a political campaign.
- Q. And the agreements, you reference, with these other clients, were they typically in writing?
  - A. Yes.

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2.5

- Q. Do you have any oral agreements with other clients of the magnitude of \$20,000 a month on retainer?
- A. You can talk to my business partner about that. But I believe we have had oral agreements for significant amounts of money, yes.
- Q. And what percentage of your clients would you operate on an oral agreement for \$20,000 a month?
- A. Well, the clients that I bring in, we have an agreement. We had an agreement with Eagle Forum.
  - Q. Are you referring to a written agreement?
- 20 A. Yeah.
- Q. So clients you work with, you do not have an oral agreement for \$20,000; is that right?
  - A. Typically we have a written agreement, as we had in this case.
    - Q. Just answer my question.

- A. I did. I said typically, we have an agreement, as we had in this case. I think that answered your question.
- Q. Do you have any clients whom you work with, whom you have an oral agreement of a magnitude of \$20,000 a month?
  - A. I personally do not.

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- Q. And are you aware of Quantum

  Communications's having any relationship with any client

  of the magnitude of \$20,000 a month on retainer on an

  oral, rather than a written basis?
  - A. You could check with --
- Q. No, no. Don't ask me that. I'm asking if you are aware?
- 15 A. I'm not aware. But again, I might add, we had a written agreement.
  - Q. A written agreement that Ed Martin told you was invalid, correct?
  - A. And that he would continue to abide by the agreement.
  - Q. And why would he do that? What's your understanding of why someone would tell you that the written agreement is invalid. And then days later, tell you it was valid? Why would somebody do that?
- MR. FINA: Objection. Objection.

```
1
     BY MR. SCHLAFLY:
 2
                 To the best of your knowledge. Did he
          0.
 3
     explain -- did Ed tell you why he would do that,
 4
     invalidate a written agreement and then days later say
 5
     it was valid?
 6
                 Well, he never invalidated the agreement.
          Α.
 7
                 Well, let's go back and look at paragraph
          0.
 8
     16, in Exhibit 2.
 9
                 I read it. Ed agreed to continue with our
          Α.
     agreement, including the terms of the agreement --
10
11
          0.
                 In paragraph 16.
12
                 -- which is the $20,000 a month.
          Α.
13
                 Paragraph 16, it says that, Ed contacted and
          0.
14
     informed you that Ian Northon was not authorized to sign
15
     the agreement; is that correct?
16
                 That is correct.
          Α.
17
                 And it's your testimony a few days later --
18
     not on the same day, right? Or is it your testimony the
19
     same day?
                 I don't -- I don't recall.
20
          Α.
2.1
          Q.
                 You don't recall.
2.2
                 MR. BUTKOVITZ: Objection. What's the
23
     question?
24
                 THE WITNESS: Yeah. Did we --
2.5
                 MR. BUTKOVITZ: Hold on one second.
                                                        There's
```

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Quantum Communications to do anything for Ed Martin,
 1
 2
     personally, or did Ed Martin personally ever agree to
 3
     pay anything?
                 I don't know that Ed Martin ever said he was
 4
          Α.
 5
     going to write a check out of his personal bank account,
 6
     if that's what you're asking.
 7
                 That's what I'm asking. Whether -- you know
          Q.
 8
     the difference between someone acting for an
 9
     organization and somebody acting for himself, right?
     And I'm just asking you if you ever had any
10
11
     understanding that Ed Martin was engaging Quantum
12
     Communications for him, personally?
13
          Α.
                 No.
14
                 MR. SCHLAFLY: No further questions.
15
                 MR. BUTKOVITZ: I have a very quick
16
     follow-up.
17
                         CROSS EXAMINATION
18
     BY MR. BUTKOVITZ:
19
                 So just staying on the exhibit we were just
          Q.
20
     looking at --
2.1
          Α.
                 Okay.
22
                 -- the response to request for admissions
23
     and interrogatories, the subsequent oral communication
24
     that's referenced here, was that a communication that
25
     was to you?
```

## CERTIFICATION

I, Colleen V. Wentz, RMR, CRR, hereby certify that the proceedings and evidence noted are contained fully and accurately in the notes taken by me during the course of this deposition, and that this is a correct transcript of the same.

i

colleen V. Wentz, RMR, CRR Court Reporter, Notary Public

> Commonwealth of Pennsylvania - Notary Seal Colleen Victoria Wentz, Notary Public Snyder County My commission expires June 8, 2022 Commission number 1029397 Member, Pennsylvania Association of Notaries

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